



COMPLIMENTARY GUIDE

to Selecting the Right
Wichita, KS IT Company

In today's modern business world, technology drives almost every industry forward – and as technology becomes more vital to businesses, the use of IT continues to simplify business processes while enhancing productivity and efficiency. Do you struggle with finding the time, expertise, and skill needed to help you effectively use information technology?

Unfortunately, most business owners do – but there's no need to worry! When you select the right Wichita, KS IT company, you're able to leverage the IT solutions necessary to promote business growth and success while focusing on what's important: your company.

How Do You Find the Right Wichita, KS IT Company?

If you want to remain competitive within your industry, the first thing you need to do is select an IT company to keep your company up and running, especially if:

- You need to make your IT environment more secure and stable.
- You tend to get viruses/malware infections more often than you'd like.
- You are subject to strict, industry-specific compliance requirements.
- You want your employees to collaborate more efficiently.

From purchasing laptops to setting up workstations to implementing data backup and business continuity to providing support, you need an IT company that's ready to help you:

- Secure your network against cybercrime, including ransomware, viruses, and other dangerous threats.
- Create a business continuity plan to ensure you're able to recover from human errors or natural disasters that result in downtime.
- Develop a strategic plan for using information technology to reach your business goals and objectives.

and much, much more!

But, there's more to finding an IT company than simply looking at the services they offer – you want an IT company that puts you and your needs first and foremost; an IT company that focuses on the PEOPLE behind the technology.

Here's a few telltale signs the Wichita, KS IT company you're considering hiring will be fantastic:

1. They talk to you about your business goals, challenges, and requirements:

If a Wichita, KS IT company makes a point to talk to you about your business goals, challenges, and requirements, instead of simply asking what IT solutions you're interested in, they're not out to make a quick buck, they want to help you succeed at what you do. When they're talking about YOUR business, they're getting to know you so they can suggest the best possible solutions for your needs.

2. They let you check out case studies, testimonials, or even talk to their clients:

If they're willing to show you what they've done in the past, and what their existing clients say about their work, they're likely confident in what they do. Ask if they have any case studies or testimonials; or better yet, ask if you can give some of their existing clients a call. If they're okay with it, they're probably doing a pretty great job with other companies.

3. They understand the unique technology needs within your industry:

If they seem fairly knowledgeable about the unique technology needs within your industry and they've worked with companies in your industry before, working with them will likely be extremely beneficial as they'll already know what type of software you use, what applications you depend on, and what industry-specific compliance/security requirements you may be subject to.

4. They talk in terms that make sense – without confusing tech-talk:

If they're talking to you in terms that make sense, without confusing tech-talk, then they're likely going to be easy to work with. Some IT companies will speak in confusing tech-talk; and naturally, that leaves you feeling uncertain about what's happening with your information technology. If you can talk to them without feeling frustrated, that's a great sign!

Looking for the right Wichita, KS IT company? Contact OneSource Technology – we'd be happy to answer these questions and whatever else you'd like to know. Contact us at (316) 788-1372 or solutions@onesourcetechnology.com.